GREENCITIES GOES NOAE

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DÜSSELDORF, APRIL 18TH, 2012

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> CITIES TODAY



All these negative factors can be influenced positively in the long term when local online shopping becomes possible in urban centers with a "green" supply route at zero emission, low costs and on the same day.

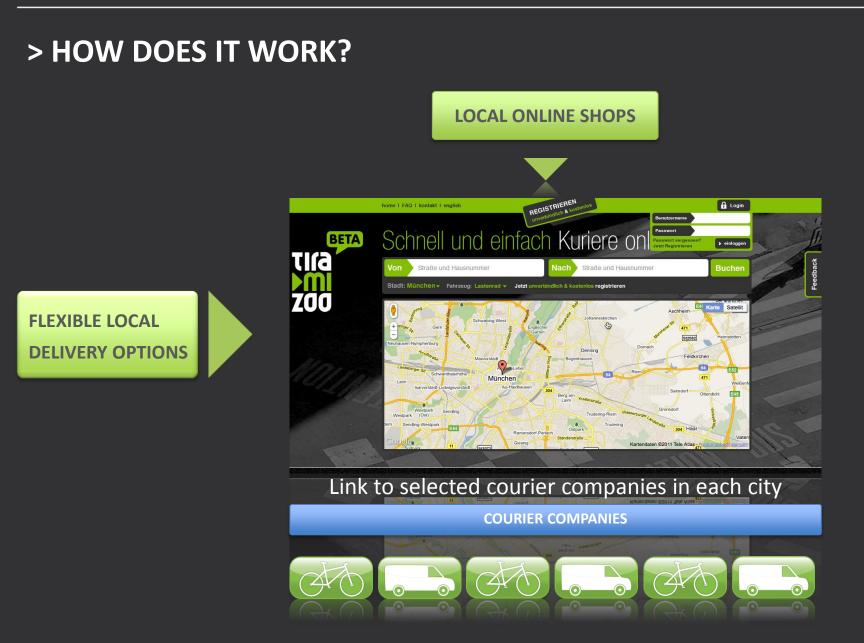
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> HOW TO AVOID INDIVIDUAL CAR TRAFFIC IN THE CITY CENTER?

- > Optimise public transportation
- > Support the use of bicycles and ebikes
- > Bundle deliveries into the city center
- > Make car driving in the city center unattractive (by Traffic calmed areas, less parking space etc)
- > Create alternative shopping solutions

> HOW TO EXCLUDE CONVENIENCE SHOPPING?

- > Help local delivery by free permission for professional Cargo eVehicles and cheap energy from municipal energy suppliers
- > Dedicate special road/lane solutions for urban transportation
- > Motivate local retailers (e.g. through trade chamber initiative) to offer delivery services
- > The "Salzburg example": costs of logistics divided by 3 (shop, customer, city)



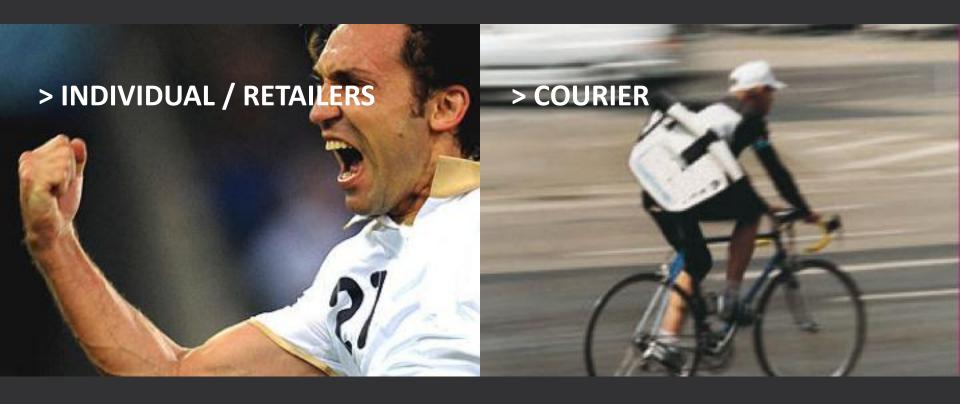
> WINS



- > Fewer shopping trips by car
- > Reduction of empty trips
- > Shift from car to cargo (e)bikes

- > Less traffic by individuals
- > Fresher air
- > Higher attractiveness of the city center

> WINS



- > Acces to "green delivery choices"> Real-time price comparison
- > Immediate delivery

- > GPS-Tracking and mobile apps
- > Efficient routing and bundling
- > Access to new customers

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THANK YOU!

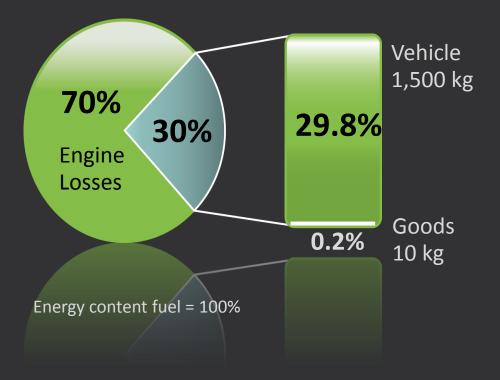
Appendix

> CONVENIENCE SHOPPING VS SHOPPING FOR FUN

- > Shopping for fun: that's what makes a city center attractive
- > Convenience Shopping: that's what makes a city center jampacked

Driving in the city shall be fun and not an unavoidable necessity! 10

> HOW EFFICIENT IS DRIVING?





> STARTING THE PROJECT

- > Commitment to a pilot with 4-5 midsize cities at NoAE
- > May 31st, 2012: overall project plan
- > July 15th, 2012: presenting sponsors
 (retailers or from other industries)
- > Aug 1st, 2012: starting roll-out
- > Oct 31st, 2012: discuss first results and experiences

> WHAT ELSE?

- > Define how to select "ideal" retailers
- > Assure local retailers have attractive webshops and efficient warehouse solutions
- > Acquire enough transportation resources
- > Connect the partners with an innovative App
- > Then focus on communication strategy